CBG - NCCC TENTATIVE AGREEMENT

October 2017



SHEET METAL | AIR | RAIL | TRANSPORTATION

- The CBG Negotiating Committee¹ has reached a Tentative Agreement ("TA") that has been circulated to the General Chairpersons for their review. This presentation provides a distillation of the key improvements and changes of the Agreement.
 - The TA is a culmination of almost 2½ years of negotiating over 22 sessions, including numerous mediation sessions.
 - The result is a favorable Agreement that provides:
 - (1) 13.1% raise compounded over the life of the Agreement;
 - (2) back pay;
 - (3) no structural change to healthcare while including several improvements, and
 - (4) no work rule changes!



¹ The Group, along with SMART-TD, included ATDA, BLET, BRS, IBB, NNCFO.

WAGES

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GENERAL WAGE INCREASES:

No lump Sums, All GWI with full retroactive pay

| | • | 3% | received | January 1 | , 2015 |
|--|---|----|----------|-----------|--------|
|--|---|----|----------|-----------|--------|



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13.1% compounded over the life of the contract

RETROACTIVE:

- 2% for July 1, 2016 to June 30, 2017.
 - 4% for July 1, 2017 to December 31, 2017.
 - \$100,000 annual earnings would produce approximately \$4,000 in retroactive pay.
 - Provides immediate pay increase of 4%, with an additional 2½% six months later on July 1, 2018 and 3% additional on July 1, 2019.
 - Overall, a 9.84% compounded increase over 18 months.



HEALTH& WELFARE

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What Has Changed and What Has Not

There were no structural changes to the Plan despite the carriers' insistence and hard bargaining on that topic

- The monthly contribution that everyone pays is frozen until it is renegotiated.
 - There are several improvements that will provide more access to better care.
 - There will be some increase in cost for deductibles, copays, co-insurance, and out-of-pocket expenses depending on usage. Light users will experience a minimal increase, while heavy users will still be protected by the caps on maximum out-of-pocket expenses.
 - Mental Health/Substance Abuse services will be integrated into medical benefits eliminating separate deductible and out-of-pocket maximums.
 - There are <u>no</u> changes to existing coverages and <u>no</u> unusual disruption to current networks. You can stay with your current healthcare providers.



MONTHLY CONTRIBUTION:

NO INCREASE!



The monthly contribution of \$228.89 that everyone pays remains frozen for the life of the Agreement.

PLAN IMPROVEMENTS:

- **Telemedicine** doctors available 24/7 with a Copay of \$10.00.
 - Centers of Excellence provides for specialized care at recognized facilities with a travel benefit and 100% coverage.
 - Expert Second Opinion at no cost to the employee.
 - Member Advocacy and Vital Decisions Counseling
 - Vision Benefits:
 - changed to reduce wait for eye exams from 12 months to once per calendar year,
 - for frames and lenses from 24 months to 2 calendar years.
 - Flexible Spending Accounts:
 - Extends the grace period to use FSA money from January 31 to March 15.
 - Starting in 2019, maximum contribution is raised to \$3,000 and increased up to \$500 annually each year thereafter.
 - Eliminates minimum craft participation requirement.



PLAN CHANGES:

The cost of healthcare has risen nearly 20% in the last seven years. Hospital services costs have increased 32.5%, health insurance 27.8% and prescription drugs 24%. Accordingly, the status quo was not a realistic goal. However, the negotiated changes keep co-payment increases to a minimum, and the out-of-pocket maximums provide protection to individuals who may have a significant health issue.

Medical Copayment Changes



| Medical Copayments | Current | 2018 | 2019 |
|------------------------------|---------|-------|-------|
| | | | |
| Convenient Care Clinic | \$10 | \$10 | \$10 |
| Primary Care Physician | \$20 | \$25 | \$25 |
| Specialist | \$35 | \$40 | \$40 |
| Urgent Care Center | \$20 | \$25 | \$25 |
| Emergency Room (not admitted | l) \$75 | \$100 | \$100 |

PRESCRIPTION COPAYMENT CHANGES

| Prescription Copayments | Current | 2018 | 2019 |
|--------------------------------|---------|-------|-------|
| | | | |
| Retail Generic | \$5 | \$10 | \$10 |
| Retail Brand Formulary | \$25 | \$30 | \$30 |
| Retail Brand Non-Formulary | \$45 | \$60 | \$60 |
| Mail Order Generic | \$5 | \$10 | \$10 |
| Mail Order Brand Formulary | \$50 | \$60 | \$60 |
| Mail Order Brand Non-Formulary | y \$90 | \$120 | \$120 |



NOTE: Up to 21-day fill at retail and up to 90-day fill by mail remains unchanged.

DEDUCTIBLE AND OUT-OF-POCKET CHANGES

MMCP- In-Network

| Annual F | Employee |
|-----------------|----------|
|-----------------|----------|

| Expenditure | Current | 2018 | 2019 |
|---------------------------|-----------------|-----------------|-----------------|
| Deductible (ind./fam.) | \$200/\$400 | \$325/\$650 | \$350/\$700 |
| Coinsurance | 5% | 10% | 10% |
| Out-of-pocket (ind./fam.) | \$1,000/\$2,000 | \$1,800/\$3,600 | \$2,000/\$4,000 |

MMCP- Out-of-Network

Annual Employee

| Expenditure | Current | 2018 | 2019 |
|---------------------------|-----------------|-----------------|-----------------|
| Deductible (ind./fam.) | \$300/\$900 | \$650/\$1300 | \$700/\$1,400 |
| Coinsurance | 25% | 30% | 30% |
| Out-of-pocket (ind./fam.) | \$2,000/\$4,000 | \$3,600/\$7,200 | \$4,000/\$8,000 |

CHCB Coverage

| Annual Employee | | | |
|---|-----------------|-----------------|-----------------|
| Expenditure | Current | 2018 | 2019 |
| Deductible (ind./fam.) | \$200/\$400 | \$325/\$650 | \$350/\$700 |
| Coinsurance | 15% | 20% | 20% |
| O <mark>ut-of-pocket (ind./fam.)</mark> | \$2,000/\$4,000 | \$2,800/\$5,600 | \$3,000/\$6,000 |

WORKRULES

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The Carriers Had Insisted On:

- The right to impose automated job selection and placement;
 - the right to impose self-supporting pools, eliminating guaranteed extra boards;
 - the right to impose regulation of pools based on starts rather than miles;
 - the right to broaden current "Enhanced Customer Service" rules, and
 - the right to eliminate all distinctions between road service and yard service.



WORK RULE CHANGES IN TENTATIVE AGREEMENT

NONE!



What else is not in the proposal:

- No Affordable Care Act Excise Tax (Cadillac Tax) reopener.
 - No forced on-property negotiations of any issue.

